

2009 AWARD OF EXCELLENCE

CATEGORY: YOUNG BROKER OF THE YEAR

Selection Criteria:

Listed below are the criteria for this award. Finalists will be judged based on criteria requirements. The candidate must:

- Be an insurance broker at the time of registration;
- Be under the age of 40;
- Be recommended by his/her employer;
- Personal achievements to his/her credit;
- Believe in the profession's future.

Registration Form:

**(You must be under 40 yrs of age to qualify for this category
and a current member of the YBC)**

Name of Young Broker Nominated _____

Brokerage Name: _____

Address: _____

City: _____ Postal Code _____

Tel: _____ Fax: _____ Email: _____

Principals of Brokerage: _____

It is important to answer **all of the questions in full while remaining concise!** Questions are to be answered in order they appear in the questionnaire. Your answers may be handwritten or typed. Please note the general presentation of your file (spelling, tone, arguments and choice of examples) as well as all other documents you consider useful to be attached to your file as they count for 10% of total points.

Formal presentation of responses will be awarded more points.

If you are nominating a broker, it is to their benefit that the broker is advised and completes the questionnaire.

Please return your questionnaire no later than **August 7th, 2009** to:
IBAO, attn: Maria Roscetti, 1 Eglinton Ave. East, Suite 700, Toronto, ON M4P 3A1
Tel: (416) 488-7422 INWATS: 1-800-268-8845 Fax: (416) 488-7526 Email: mroscetti@ibao.on.ca

Award of Excellence: Category - Young Broker of the Year

1. Describe one or more personal achievements directly or indirectly related to the exercise of your profession and indicate why these may set you apart from your colleagues.

Describe the talents or abilities you had to demonstrate on that occasion and specify why you are particularly proud of the results achieved.

2. Career wise, where do you see yourself in ten years? How are you preparing for it?

Overall, how do you see yourself ten years from now? Professionally, what are you doing? What are your assets, your concerns, your objectives? How does this vision influence your actions and your thinking today?

3. If you had the power to change the insurance brokerage industry, what would you change?

Letting your imagination run wild, if you had all the power in the world, what changes would you make? What would be the ideal situation? Why?

4. Let us know about your current involvement, both at the professional and social levels, i.e., convention, golf tournaments, community involvement, etc.

5. What are the elements of your professional development and career path that would set you apart from your colleagues, i.e. education, etc.?

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Documents to be attached to your presentation file:

- The registration form and answers to all questions in this document.
- Any other documents you consider useful in helping the Selection Committee make its decision.
- A recent photo must be emailed to: mroscetti@ibao.on.ca

Procedure:

- The registration form, along with all duly completed documents, must be received at the address indicated no later than August 7th, 2009.
- At the end of August, the Selection Committee will analyze the nominations received and choose three candidates per category. The winner of the “Award of Excellence” will be chosen from among these finalists.
- The three finalists will be interviewed with the members of the Selection Committee for a final interview via teleconference in September.
- The three finalists will each receive 1 complimentary ticket to the Banquet and Ball on Friday, October 23, 2009 at The Fairmont Royal York Hotel.
- The winner of the “Award of Excellence” in the Category of Young Broker will be announced during the Awards segment at the Banquet and Ball on Friday, October 23, 2009 at The Fairmont Royal York Hotel.
- A mention of the winner, along with a photograph will be published in their local community newspaper / publication of their choice, The Ontario Broker magazine and Canadian Underwriter Magazine (November issue).

Thank you for your participation!!

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