



## CANADIAN ACCREDITED INSURANCE BROKER (CAIB)

The Canadian Accredited Insurance Broker Program is a national designation program designed, written and delivered by brokers, for brokers. It provides brokers with the means to expand their general insurance knowledge, develop new sales markets and enhance their opportunities for career advancement. Knowledge and skills learned throughout the program are immediately transferable to the brokerage.

This program is offered in 2 study formats: discussion groups and self-study. It can be completed in 4 semesters with sessions beginning in January, May and September of each year.

### CAIB 1

- Introduction to General Insurance
- Habitational Insurance
- Other Habitational Insurance Forms and Endorsements
- Personal Liability Insurance
- Farm Insurance
- The Basics of Personal Automobile Insurance
- Building Towards Professionalism
- Travel Insurance

### CAIB 2

- Introduction to Commercial Property Insurance
- Commercial Policy Forms
- Underwriting Commercial Property
- Miscellaneous Property Forms
- Crime
- Business Interruption
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### CAIB 3

- Commercial General Liability
- Ocean Marine and Aviation
- Risk Management
- Commercial Automobile
- Surety Bonds

### CAIB 4

- Planning
- Organizing
- Human Resources
- Leading
- Broker – Insurance Company Relations
- Marketing
- Building Long-Term Relationships
- Technology
- Financial Management
- Monitoring

### RECOMMENDED for:

- Customer Sales - Service Representatives
- Producers
- Managers

### COST:

#### Group Discussion

\$554.00 - members

\$733.00 - non-members

#### Self Study Students

\$514.00 - members

\$694.00 - non-members

#### Teleconference

\$654 – members

\$833 – non members

#### Purchase of Course Textbook Only

\$279.00 - members

\$399.00 - non-members

#### Re-sit Exam Fee

\$109.00 - members

\$149.00 - non-members

### RIBO ACCREDITATION:

CAIB 1: 16 - Technical Hours and  
5 - Management Hours

CAIB 2: 16 - Technical Hours

CAIB 3: 16 - Technical Hours

CAIB 4: 20 - Management Hours

**NOTE:** Recent CAIB graduates may apply for exemption to the Technical exam for a Level II (acting without supervision) License.

Please contact RIBO regarding exemption.

